

2005 Award Winner



10th Annual Awards

Best Enterprise Network Scanning Solution

eCopy



A 21st Century document imaging strategy relies on a marriage between hardware and software products. BERTL's Best Awards highlight software solutions that excel in areas including cost control, network security, document workflow, archiving, and distribution – issues that are critical points of decision-making in every company.

BERTL has awarded the 2005 BERTL's Best Award in this category to eCopy for its ShareScan OP v3.0 and its Open Platform Architecture.

Last year when we awarded a BERTL's Best to eCopy for its ShareScan OP (the OP stands for Open Platform), the product was associated with Canon, which offered

the eCopy ShareScan OP platform embedded within its device architecture. A non-embedded version of ShareScan has also been available for Canon copiers for some time.

But true openness means that software is hardware independent and can work with any vendor's device. With the announcement of its Paper Connection Program, eCopy has executed on its openness plans and made ShareScan OP v3.0 available on a number of MFP platforms. eCopy has signed up a variety of leading MFP and scanner manufacturers into its eCopy Ready Program, which signifies to customers that their products are eCopy compatible.

MFP manufacturers without embedded architecture-enabled products are able to offer the non-embedded version of the eCopy product, which is called ScanStation OP v3.0. It has a touch panel, hard button QWERTY keypad and PC that has been optimized to run ShareScan OP v3.0.

Backing up its commitment to openness, eCopy also supports a software development kit, so that independent software developers can integrate their enterprise applications to the rapidly growing eCopy ecosystem, enabling users to easily use

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ShareScan OP to incorporate paper-based information into their systems.

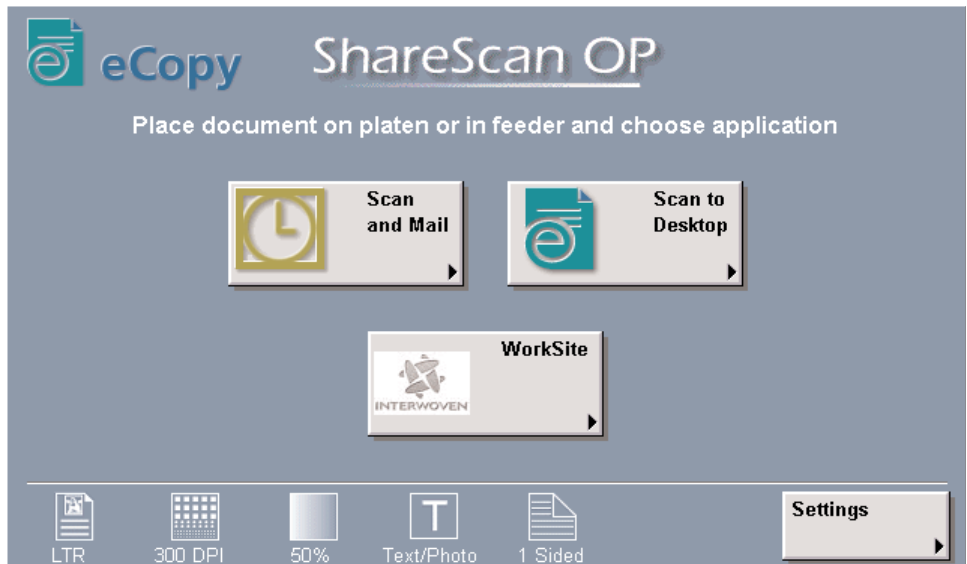
eCopy ShareScan OP is made up of a trio of inter-related components: ShareScan OP Client, ShareScan OP Services Manager, and ShareScan OP Administration software.

The ShareScan OP client software can be embedded directly in the MFP device or it can run on the ScanStation OP, and it communicates with the external, server-based Services Manager. The client software displays the user interface on the touch panel. It provides a convenient way for users to scan paper documents and distribute them via email, fax, or directly send them to a file. It also presents a portal to document management systems through the native integration of eCopy "connectors."

The ShareScan OP Services Manager software resides on a networked PC, managing the clients, connectors, and imaging/document services. When installed on a networked PC, a single Services Manager can support multiple devices.

Finally, eCopy ShareScan OP Administration, which can run on the same PC as the eCopy ShareScan OP Services Manager, is used to manage and configure the servers, clients, and connectors.

Also included in the eCopy Suite is eCopy Desktop, an application that lets users treat scanned documents just like paper files. eCopy Desktop works with Microsoft Exchange/Outlook, Lotus Notes, GroupWise or any MAPI-compliant email system. It lets users mark up



With ShareScan OP, administrators create customizable 'scan to' buttons, which are displayed on the MFP console or ScanStation OP.

scanned documents using an annotation toolkit (stamp, highlight, add text, or underline), convert the image data to text, and email, fax, or save the document in an enterprise application.

eCopy supports scan-to functions — which it calls connectors — to major document management systems, like EMC Documentum's Enterprise Content Management Platform, Hummingbird's Enterprise, and Interwoven's WorkSite. Through its API level integration with these enterprise software solutions, eCopy ShareScan OP provides a high degree of interaction, effectively becoming a client of the application.

It supports password authentication required to access network resources and built-in document encryption.

ShareScan OP's Quick Connect capability enables custom-creation of "scan to"

buttons with versatile file naming, index file creation and destination options that are based on the unique requirements of a company or department.

It lets users preview documents when they are scanned in so that the image can be checked and adjustments made before being sent. ShareScan OP tracks scanning activity based on customer-defined criteria.

Finally, this powerful software creates searchable text that can be used by document management systems for full-text indexing and full-text search and file retrieval.

ShareScan OP is a user-friendly and highly customizable multi-vendor application allowing companies to more efficiently integrate their MFP investment into their core knowledge sharing workflow strategy.

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Spotlight on eCopy

Since its founding in 1992, eCopy Inc. has provided open and flexible solutions that rapidly integrate paper-based information into existing business processes and applications.

The eCopy product suite is used across industries, including legal, healthcare, financial services, manufacturing, and government, changing the way businesses access, modify, distribute, and share information.

eCopy provides simple, easy-to-use solutions for turning any paper document into a digital file that can be used like any other PC-based document. Leveraging the existing networked digi-

tal copier or office scanner, the eCopy Suite is a convenient departmental and enterprise solution for creating electronic versions of paper documents, allowing users to distribute them easily and at virtually no cost via email, fax, and secure Internet.

The eCopy corporate statement notes, "We recognize that wide adoption of a technology is the key to that technology's success. That's why we focus our developmental efforts on interfaces that are easy to use, so client companies can immediately reap the benefits of our solutions. eCopy applications were conceived of, and designed by, technology pioneers who believe deeply in bridging

the gap between the digital and paper worlds." Their mission: "to give people the tools that will help them get their jobs done as easily and efficiently as possible."

Based in Nashua, New Hampshire, eCopy has been named the "Fastest Growing Private Company in New Hampshire" by BusinessNH Magazine.

In April, 2005, eCopy announced new partnerships for its Paper Connection Program, expanding beyond a Canon-exclusive relationship to add HP, Ricoh, Sharp, and Toshiba.

BERTL's Best

Recognizing the Best in Digital Imaging Technology and Innovation

For the 10th consecutive year, BERTL, Inc. presents BERTL's Best: the best devices and software in the digital imaging marketplace.

BERTL's Best award winners are selected after rigorous analysis of the hundreds of digital imaging devices, software, and management utilities in the world-wide marketplace.

BERTL's analysts review current product lines and new product introductions to identify the select group of devices and software that stand apart from the others.

BERTL's Best covers the entire digital imaging and document management arena:

- Executive Office MFPs
- General Office Monochrome MFPs
- Back Office Production Devices
- Wide Format Devices
- Digital Duplicators
- General Office Color MFPs
- Back Office Production Color Devices
- Document Scanners
- Software and Utilities

Plus, BERTL's Best recognizes products for cost-efficiency and innovation.

While print or copy speeds are important, it is the feature set, functionality, performance, and overall business process value that are the key considerations in judging which product is "BERTL's Best." The important question: "How well does this product work in a real-world business setting?"

BERTL combines its wide-ranging knowledge of the competitive landscape and contact with buyers about their product and supplier experiences to identify worthy products. BERTL analyzes network management utilities, concurrency and contention, print and copy productivity, image quality, return on investment, competitive advantage, accessibility, design and build quality, standard functions, modularity of design and upgrade path, installation, and more.

BERTL is 100 percent independent. It receives no funding from the industry and all product evaluations and reports are published at BERTL's own expense for its subscribers.

BERTL publishes the world's largest library of business competitive intelligence for the digital imaging market at www.BERTL.com